



Solar Electricity It just makes sense

A Custom Proposal for: **Charles Oliver**
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WHY NEW ENGLAND CLEAN ENERGY

We do what we say, and say what we do.

When you sign up with New England Clean Energy, you join hundreds of homeowners and small and mid-sized business owners who have put their trust in us since 2006. Customers choose us to deliver high-value, high-return, quality installations or energy-saving products for reasons that include:

- Our no pressure sales approach.
- Our quality equipment and aesthetically pleasing installations.
- Our industry leading warranties, that make your investment virtually risk free
- Customized designs and personal attention to your specific energy goals.

YOUR SYSTEM

System size	50.80 kW
System cost	\$130,799
Year 1 production	54,153 kWh
Year 1 bill savings	\$8,664

52%

of your energy
generated from solar

41%

of your electric bill
saved from solar

Your installation uses the latest in solar technology

Components

Solar Panels:

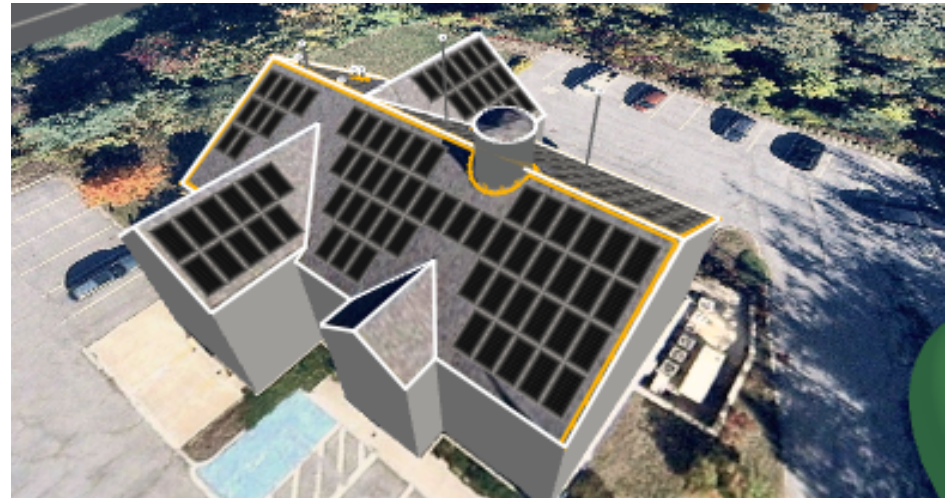
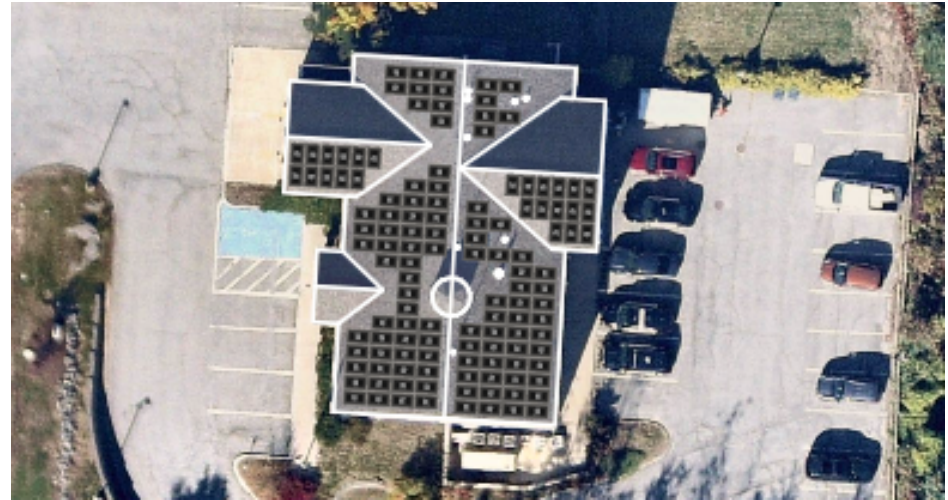


Hanwha Q-cells Q.PEAK DUO BLK ML-G10.a+ 400

Inverters:



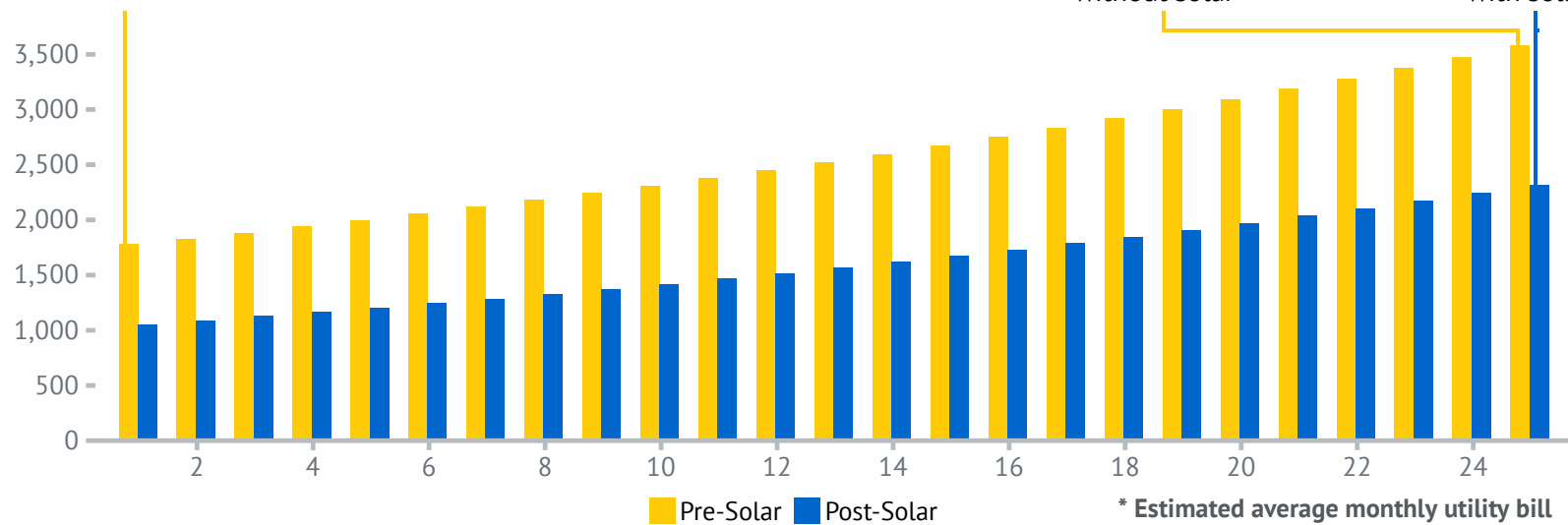
SolarEdge Technologies Inc. SE20KUS (480V)



WHAT IS THE COST OF NOT GETTING SOLAR?

\$1,776.54

Current bill*



\$3,580.35

Bill in 25 years
without solar*

\$2,319.16

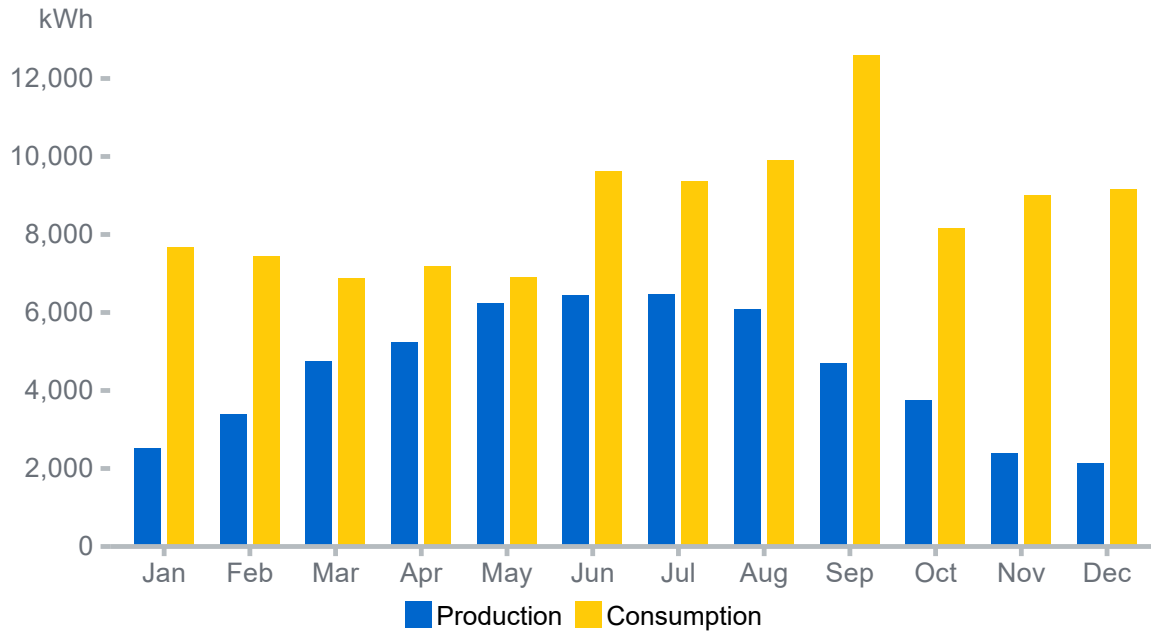
Bill in 25 years
with solar*

PROTECT YOURSELF FROM RISING ELECTRICITY RATES

Energy prices are projected to increase every year. A solar investment protects against these hikes and keeps generating more and more value every year.

HOW MUCH WILL YOU SAVE WITH SOLAR?

Monthly Production vs Monthly usage



**WITH
SOLAR**

\$1,054

Monthly utility bill

\$2,319

Est. monthly utility bill
in 25 years



**WITHOUT
SOLAR**

\$1,777

Monthly utility bill

\$3,580

Est. monthly utility bill
in 25 years

Annual Estimated Consumption 103,960 kWh

Annual Estimated Solar Production 54,153 kWh

Energy from Solar 52 %

\$243,739

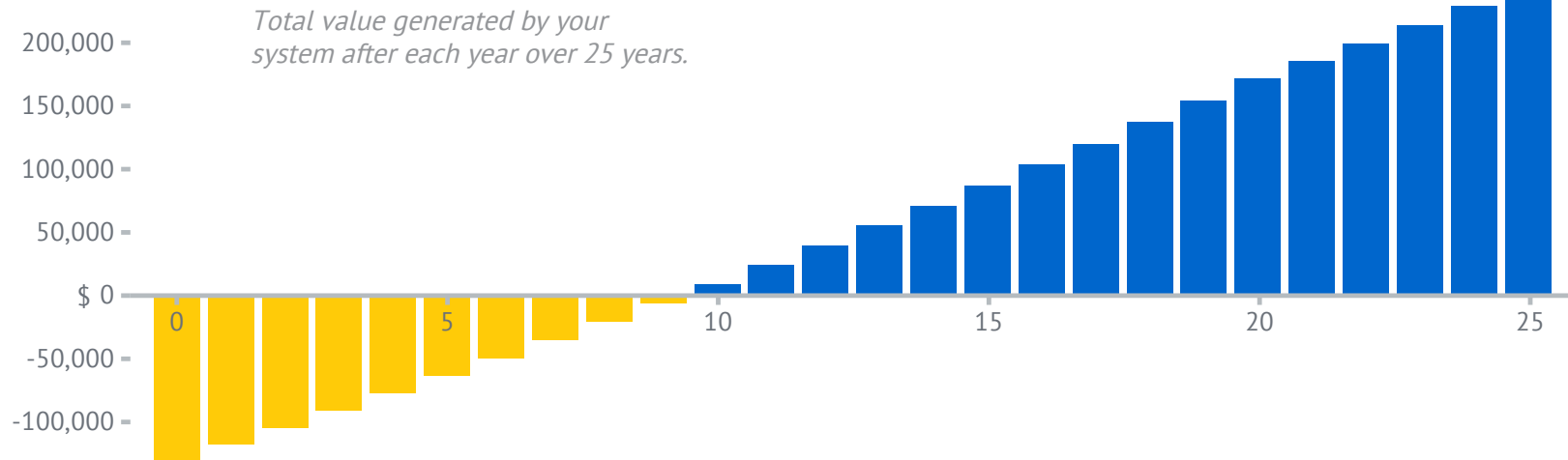
How much you'll save
on energy in 25 years*

*Estimated savings after system purchase and financing costs. Assumes utility rate increases 3.0% per year.

CASH

\$243,739

Estimated 25
year savings*



Estimated time to break even: 9.4 years

			\$130,799	System Cost
			- \$0	Discounts
Year 1	Before	After	- \$0	26% Federal Tax credit
Utility Bill	\$1,777	\$1,054	- \$0	State Tax Credit
Year 1 Monthly Savings		\$722	- \$84,222	20 Year SMART Income
			\$46,577	Net System Cost

*Estimated savings after system purchase, financing, and operating costs. Assumes utility rate increases 3.0% per year.

Disclaimers:

This proposal was prepared by and presented to you by your solar installer. The information provided in this proposal is a preliminary estimate for illustration purpose only and is not a binding agreement or obligation. Actual system production or savings is not guaranteed. The system design may change based on a detailed engineering site audit. A solar power system is customized for your home, so its pricing, actual system production and savings will vary based on the final location, system size, design, configuration, utility rates, applicable rebates, tax benefits realized, and your household's energy usage.

Financing terms may vary and are not available in all locations. Tax credits and incentives, if any, are not guaranteed. This proposal is not an approval for a loan, and all financing terms are subject to approval.

Key Proposal Assumptions:

The information provided in this proposal, such as savings calculations, is based on the following assumptions:

Utility Assumptions:

- Utility Company — National Grid MA
- Current Utility Rate — National Grid G-02
- Current Estimated Annual Utility Bill — \$21,318
- Annual Utility Price Increase Rate — 3.0%

System Assumptions:

- System Size — 50.80kW
- Annual System Degradation due to soiling and general wear — 0.63%
- Total System Cost — \$130,799

Financial Assumptions:

- Down Payment — \$130,799
- Federal Tax Incentive — \$0
- State Tax Incentive — \$0
- Other Incentive — \$0